

Frost & Sullivan Presented the 2012 Excellence in Best Practices Awards

Growth Partnership Company Recognizes World-Class Companies for Innovation and Leadership across Their Respective Markets

MOUNTAIN VIEW, Calif. — July 19, 2012 — Frost & Sullivan honored recipients of its 2012 Excellence in Best Practices Awards at a dinner banquet held Wednesday, July 18, in Boston, Mass., at the Hyatt Regency Boston.

The Excellence in Best Practices Awards are presented each year to companies that are predicted to encourage significant growth in their industries, have identified emerging trends before they became the standard in the marketplace, and have created advanced technologies that will catalyze and transform industries in the near future.

Awarded companies included:

Avaya - 2011 North American Enterprise Telephony Implementation and Management Services Market Share Leadership Award

Carestream NDT - 2012 Global Computed Radiography Inspection Systems Product Differentiation Excellence Award

CenturyLink - 2011 North American Connected Home Landline Customer Value Enhancement Award

2012 North American Retail Mid-Band Ethernet Services Customer Value Enhancement Award

ClearOne - 2012 Global Table Top Audio Conferencing Endpoints Product Line Strategy Award

Codonomicon - 2012 North American Testing-as-a-Service Customer Value Enhancement Award

Eastman - 2012 North American Automotive Glazing Materials New Product Innovation Award

Ecosphere Technologies, Inc. and Ecosphere Energy Services, LLC. - 2012 North American Disinfection Equipment for Shale Oil and Gas Wastewater Treatment Product Leadership Award

GenPath - 2012 North American Cancer Diagnostics Company of the Year Award

Gigamon - 2012 Global Traffic Visibility Solutions Product Differentiation Excellence Award

IBM - 2012 North American CRM Solutions Customer Value Enhancement Award

iCubate - 2012 North American PCR Technology New Product Innovation Award

IGNIS Innovation Inc. - 2012 Global AMOLED Display Technology Technology Innovation Award

IncellDx, Inc. - 2012 North American Molecular Diagnostics Product Leadership Award

Labcyte - 2012 North American Liquid Handling New Product Innovation Award

Mayo Medical Laboratories - 2012 North American Clinical Laboratory Competitive Strategy Leadership Award

Microlease - 2012 North American Rental, Used and Distributed Electronic Test Equipment Competitive Strategy Leadership Award

Mindcrest - 2012 Global Legal Process Outsourcing Services Excellence in Outsourcing Award

NIKSUN Inc. - 2012 Global Security and Network Performance Monitoring Product Differentiation Excellence Award

Praxis EMR by Infor-Med, Inc. - 2011 North American Clinical Documentation Technology Innovation Award

Purafil, Inc. - 2012 Global Gas-Phase Air Filtration Product Line Strategy Award

RACO Wireless - 2012 North American Machine-to-Machine Communications Entrepreneurial Company of the Year Award

Radiant Sage - 2012 North American Clinical Trial Imaging Management Solutions Customer Value Enhancement Award

REC - 2011 Global Solar Power Customer Value Enhancement Award

SAP - 2012 North American Enterprise Mobility Customer Value Enhancement Award

Sensear - 2012 North American Personal Protective Equipment Product Differentiation Excellence Award

Siemens Enterprise Communications - 2011 Global Enterprise DECT Phone Market Share Leadership Award

Siemens Healthcare - 2012 North American Workflow Solutions in Computed Tomography Customer Value Enhancement Award

Sony Electronics Inc., Security Systems Division - 2012 United States Retail Facility Managers' Choice: Best Brand of Analog Cameras

Thermo Fisher Scientific - 2011 Global Integrated Biobanking Solutions Company of the Year Award

Verisign - 2012 North American Vulnerability Research Product Differentiation Excellence Award

Virtustream - 2012 North American Hybrid Clouds Product Line Strategy Award

Waterfall Security Solutions - 2012 North American Network Security for Industrial Control Systems Entrepreneurial Company of the Year Award

Frost & Sullivan's Best Practices Awards recognize companies in a variety of regional and global markets for demonstrating outstanding achievement and superior performance in areas such as leadership, technological innovation, customer service and strategic product development. Industry analysts compare market participants and measure performance through in-depth interviews, analysis and extensive secondary research in order to identify best practices.

For further information about the Awards Banquet, please contact a member of the Best Practices Team.

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today's market participants.

Our "Growth Partnership" supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

- **The Integrated Value Proposition** provides support to our clients throughout all phases of their journey to visionary innovation including: research, analysis, strategy, vision, innovation and implementation.
- **The Partnership Infrastructure** is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the public sector and the investment community. Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

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